

ABOUT FIELDBi DSD

FieldBi Solution optimizes your sales and helps you keep control over your distribution channels. FieldBi leverages Omni-Channel(Cross-Channels), Mobility, Cloud and Big Data and differentiates itself from traditional ERPs through its simple implementation and its business orientation.

FieldBi Solution includes other products covering the entire distribution channel:

FieldBi Sales

- is a Mobile / Cloud order taking app designed to improve Sales reps work on the field

FieldBi Store

- Is a Mobile / Cloud app designed to enhance collaboration between suppliers and retail stores and therefore improve the customer experience in stores

FieldBi could be integrated with the leading market ERP solutions: Oracle, SAP, Sage, etc.

DELIVERY SALES

- BOOST YOUR SALES AND KEEP CONTROL OVER YOUR DISTRIBUTION CHANNELS



The availability of products in stores at the right time, at the best price is of critical importance both for retailers and for manufacturers / suppliers. In today's world of distribution, managing your delivery fleet and its tours is often complicated and generates considerable costs, hence the need to bring a touch of innovation to your delivery process.



FieldBi Delivery Sales is a Cloud Mobile solution designed to optimize the entire delivery process. From the point of departure of the merchandise to the point of sale. The solution allows you to have key information to keep control at all times.

WHY FIELD BI DELIVERY SALES?

✓ Optimize your salesforce work

- Eliminate paperworks
- Save costs and Time
- Convert more customers
- Handle Your Customers' Need

✓ Streamline your distribution process

- Control your distribution channels
- Improve route planning
- Make faster replenishment cycles
- Handle your deliveries effectively

✓ Maker better decisions

- Communicate your strategies clearly
- Get a better communication around marketing actions
- Launch efficient promotional campaigns
- Manage your mobile team perfectly

AUTOMATE AND OPTIMIZE YOUR DIRECT STORE DELIVERY PROCESS



✓ Enhance interaction with retail stores

- Eliminate Out-of-stock problems
- Get feedbacks on buyers' experience
- Access to prime market information
- Track your sales performance



QUICK LOADING AND UNLOADING OF GOODS

Simply the loading and unloading of goods and save valuable time with a simple process using your mobile devices.

WAREHOUSE MANAGEMENT

With FieldBi DSD, you can list your warehouses with their respective inventories and stock movements. This will allow you to have an optimum view on your stock



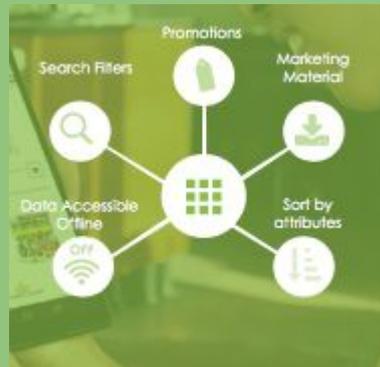


Sales and delivery at the same time

FieldBi DSD allows your Van Sellers to perform sales and deliveries tasks simultaneously and therefore reduce order to delivery time.

Digital Catalogue

With the digital catalogue on the mobile device, you have the possibility to attach videos and files to the products descriptions. You may also access to the promotional products and take orders offline



Route optimization & Point of Sale geolocation

Ensure maximum productivity and optimize your Van Sellers' routes by providing them with their daily planning on their mobile devices.

Thanks to the GPS and the map integrated into the solution, your delivery drivers can easily find on their mobile device the points of sales on their route.



Quote , Purchase Order, Delivery Order, Invoice

With FieldBi DSD don't miss any sale. The app allows to take pre-orders in case of a stock shortage, take orders, also issue invoices and even collect payment.





Visibility on the truck stock

With FieldBi DSD, your Van Sellers have real-time access to their truckload and it is updated automatically after each transaction (sale, return, etc)

Merchandising

With FieldBi DSD, manufacturers and distributors can collect observational data about the stores' environment. Combined with the daily presence of the DSD reps in stores, it enables manufacturers and distributors to adapt their offerings to the specific store need.



Offline mode

Offline? never stop working ! Your delivery drivers can still perform their tasks on their mobile device. When back online, all activities and tasks related to their visits can be synchronized with a single click.

Customisable surveys

With a multitude of customizable questionnaire types available on the mobile application, your delivery drivers can check the level of satisfaction of their customers and even collect customer feedback on how to improve the delivery service and process.





Route statistics

The collected data can help anticipate the demand of points of sale allowing the warehouse to react and prepare the shipment before the truck returns to reload.

Items and delivery drivers real-time tracking

Through a comprehensive dashboard, managers have an overview on the status of the merchandise (delivered or undelivered) and on delivery drivers' positioning in real time.



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